

BROKEN ARROW PUBLIC SCHOOLS

Educating Today

Leading Tomorrow



Contract Committee Review Request
MUST BE COMPLETED IN FULL

Date:

Contract/Agreement Vendor:

ASAP Systems

Name of Vendor & Contact Person

mfaivre@asapsystems.com

Vendor Email Address

5th year of fully paid ASAP Systems Barcloud Fixed Asset software maintenance.

Describe Contract (Technology, program, consultant-prof Development, etc.)

Please use Summary below to fully explain the contract purchase, any titles, and details for the Board of Education to review.

Finance

Reason/Audience to benefit

01/10/2022

BOE Date

\$ 0.00

Amount of agreement

Person Submitting Contract/Agreement for Review: Cathy Mitchem

PLEASE SEND THROUGH APPROPRIATE APPROVAL ROUTING BEFORE SENDING TO BOARD CLERK

Principal &/or Director or Administrator: Cathy A Mitchem

Does this Contract/Agreement utilize technology? YES/NO

If yes, Technology Admin:

Leadership Team Member: [Signature]

Funding Source: n/a - original Bond

Fund/Project

not needed

OCAS Coding

Consent

Action

Annual presentation of ASAP Systems Barcloud Fixed Asset 5th year maintenance. Originally submitted to Board of Education 2018/2019 and 5 years of service paid in full from Bond fund 34.

Summary

This area must be complete with full explanation of contract

The Contract/Agreement should be received at least 2 weeks prior to a Board Meeting to ensure placement on the Agenda. The Contract Committee meets most Tuesdays at 8:00a.m. All Contracts/Agreements, regardless the amount, must be first approved by the Contract Committee and then presented to the Board of Education for approval and signature. The item will be placed on Electronic School Board for the board agenda by Janet Brown. By following this process, the liability of entering into an agreement is placed with the district rather than an individual.

MEMORANDUM

To: Dr. Janet Vinson
Natalie Eneff

From: Cathy Mitchem

Date: January 10, 2022

Re: ASAP Systems BarCloud Asset Professional Quote – RENEWAL Agreement

SUBJECT

Accept and approve the RENEWAL agreement between Broken Arrow Public Schools and ASAP Systems providing the BarCloud Asset Professional software and licensing services. This is the fourth year of a five-year agreement, replacing the legacy Wengage Fixed Asset Database. There is no cost to the District. C. Mitchem

ENCLOSURES/ATTACHMENTS

Agreement

SUMMARY

Annual renewal of the subscription only. This is the fourth year of a five-year agreement, replacing the legacy Wengage Fixed Asset Database, which is no longer supported or capable of future transactions. This fixed asset software was purchased in 2018-2019 to replace an obsolete system. The total cost of \$46,154.00 included a 40% discount and annual support for 5 years. The original software quote for this five-year agreement was approved by the Board of Education on January 14, 2019. The ASAP Systems BarCloud program is also currently being used by Special Education Services. The software system has the capacity of effectively tracking, scanning and housing all of the District's current and future fixed assets.

FUND

2017 Bond Funds

No cost, annual renewal of subscription only

RECOMMENDATION

Approve

Fiscal Year
2018-2019
Fund
34 April 2017 Bond Fund

Accounting Purchase Order

Broken Arrow Public Schools
 BROKEN ARROW PUBLIC SCHOOLS
 Broken Arrow Public Schools
 Accounts Payable
 701 S Main Street
 Broken Arrow OK 74012

PO No
2019-34-23
PO Date
1/8/2019

Ship To: Broken Arrow Public Schools
 Education Service Center
 701 S. Main Street
 Broken Arrow Public Schools
 Broken Arrow OK 74012

Vendor No: 942
 To: TOUMA INC
 BOARD APPROVAL AND CONTRACT COMMITTEE JANUARY 20
 355 PIERCY RD
 SAN JOSE CA 95138

Amount	
\$46,154.00	
Date Requested	Date Approved
1/2/2019	1/14/2019
Requested By	
CATHY MITCHEM	
Encumbered By	
Approved By	

Description: 191/FIXED ASSET SOFTWARE/050

Description	Vendor Item No	Qty	Unit Price	Extended Price
	Amount	Start Date		Classification
ASAP SYSTEMS BARCLOUD ASSET PROFESSIONAL QUOTE DATED 12/19/2018 QUOTE#181219MF3 - SOFTWARE AND LICENSING FOR BARCLOUD AND SMART DEVICE LICENSE USERS (10) - WITH DISCOUNT ON PRICE INCLUDES PROFESSIONAL SERVICES ONLINE TRAINING AND IMPLEMENTATION	42,179.00	1.000 1/8/2019	\$42,179.00	\$42,179.00 191-2620-733-000-0000-000-050
GOLD OPTIONAL ANNUAL SUPPORT PLAN FOR FIVE (5) YEARS AS ALLOWABLE BY BOND	3,975.00	5.000 1/8/2019	\$795.00	\$3,975.00 191-2620-733-000-0000-000-050



Barcode Inventory Systems
Affordable and Customized to Your Business!

Company: Broken Arrow Public Schools - Finance Department	Quote #: 181219MF3
Attn: Cathy Mitchem	Date: 12/19/2018
Phone: 918-259-5738	Page: 1 of 2
Fax:	Salesperson: Mauricio Falvre
Email: cmitchem@baschools.org	Phone: (408) 950-7342
	Fax: (408) 227-2721
	Email: mfalvre@asapsystems.com

ASAP Systems BarCloud Asset Professional Quote

Line Stock #	Description	Qty	Price	Extended	Notes
Recurring Fees					
<u>Software & Licensing</u>					
2	BCA-B-A BarCloud Asset Professional Annual Subscription	6	\$ 1,740.00	\$ 10,440.00	Per concurrent user
2	BCAM-B-A Smart Device License (per device)	10	\$ 180.00	\$ 1,800.00	For iPad/iPhone/Android/etc.
				First Year Subscription:	\$ 12,240.00

One-Time Fees					
<u>Professional Services</u>					
3	PAATRIN Online Training and Implementation Course	2	\$ 199.00	\$ 398.00	Two Hour Total
4	PAATRIN Best Practice Training and O&A**			No Cost	30 Minutes Total
**Scheduled 1 - 2 months after implementation					
				One-Time Fees:	\$ 398.00

Promotions					
5	BCA2-5 BarCloud Asset Users 2-5 at 15% off*	-4	\$ 261.00	\$ (1,044.00)	*Offer expires in 30 days
6	BCA6+ BarCloud Asset Users 6+ at 20% off*	-1	\$ 348.00	\$ (348.00)	*Offer expires in 30 days
7	MOB2-5 Smart Device Licenses 2-5 at 16% off*	-5	\$ 27.00	\$ (135.00)	*Offer expires in 30 days
8	MOB6+ Smart Device Licenses 6+ at 20% off*	-4	\$ 36.00	\$ (144.00)	*Offer expires in 30 days
				Total Savings:	\$ (1,671.00)

Quote Summary

First Year Subscription + One-Time Fees + Total Savings Quote Total: \$ 10,967.00 USD

<u>Optional Incentives</u>		<u>Total Multi-Year Savings</u>	
Option 1	Subscribe for 2 years and get the 2nd year at 20% discount:	Two Years Total	\$ 20,799.00
Option 2	Subscribe for 3 years and get the 2nd year at 25% discount and the 3rd Year for 35% discount.	Three Years Total	\$ 28,103.00
Option 3	Subscribe for 5 years and get the 4th year at 40% discount and the 5th Year for 45% discount:	Five Years Total	\$ 42,179.00
		(Your Best Available Option)	\$17,748.00

I, _____ hereby opt to purchase the checked options below and I authorize ASAP Systems to bill me for the above total. My signature therefore represents a formal purchase order from our company.

- One Year Subscription
- Two Year Subscription including the Optional Incentives
- Three Year Subscription including the Optional Incentives
- Five Year Subscription including the Optional Incentives

Steve Allen
Steve Allen, BOE President

1-13-2020

(Signature)

(Date)

This quote expires in 30 days.

Price does not include sales tax, shipping, or handling if applicable.

Additional customization hourly charges may be applied to interface with non-standard ASAP Systems components such as scanners, printers, labels, etc. and applications such as enterprise software, databases, etc.

*Training is scheduled in one hour increments. No less than 30 minutes are to be used at any given time.

Support Included in Your Subscription

Unlimited community support
Unlimited emails and/or live chats

Optional Annual Support Plans

Gold \$795:

Unlimited incidents for one year during business hours
Unlimited telephone and remote support
Dedicated support specialist for your company
Maximum 1 hour response time and targeted 24 hour fix

for 5 years

Silver \$595:

6 telephone and remote support incidents for one year during business hours
Maximum 12 hour response time and targeted 5 day business fix

ASAP Systems www.asapsystems.com
355 Percy Rd Phone (408) 227-2720
San Jose, CA 95138 Fax (408) 227-2721

Thank you for this opportunity to quote:

Mauricio Feivre

Mauricio Feivre



MEMORANDUM

To: Dr. Janet Vinson

From: Cathy Mitchem

Date: September 14, 2020

Re: ASAP Systems BarCloud Asset Professional Quote

SUBJECT

Accept and approve this renewal agreement for ASAP Systems BarCloud Asset Professional. This is the third year of a five year agreement to replace the legacy Wengage Fixed Asset Database, which is no longer supported or capable of future transactions. All of the district's fixed assets, inventory, and depreciation are located on this archaic database which requires replacement. The ASAP Systems BarCloud program is currently being used by Special Education and has the capability of effectively tracking, scanning, and housing all of the district's current and future fixed assets. Software will also have the capability to monitor service agreements, warranties, and updates on all assets of the district. The original software quote for a full five years was approved on January 14, 2019 and active for five years with this discounted subscription of \$46,154.00 (a 40% discount), which includes annual support for five (5) years, paid in full from 2017 Bond Funds. C. Mitchem

ENCLOSURE/ATTACHMENTS

Agreement

SUMMARY

A user-friendly fixed asset software to replace current obsolete system at a cost of \$46,154.00 for five (5) years. Paid in Full, FY 2018-2019.

FUNDING

No Cost, annual renewal of Subscription Only

RECOMMENDATION

Approve